



We use Kyloe DataTools, and particularly DataRules, on a daily basis; the data manipulation capabilities are very powerful.

It's part of the process we go through when building a new Herefish automation – we always look at what data changes are needed to make sure the automation works as intended."

Dan Brazier, Managing Director - HiPo

Based in Munich, HiPo Executive is a consultancy that specializes in bringing qualified doctors and hospitals together with talent management. They have been using Bullhorn since 2011 and recently added Herefish to their platform.

HiPo first came to Kyloe for some custom data work in 2018. As a company who place a high value on data quality, when we launched Kyloe DataTools HiPo saw a cost and time-effective way of managing their Bullhorn data on an ongoing basis which would be particularly useful when running Herefish automations.

## **Challenges**

- Time consuming manual data management processes
- Business was growing and struggling to maintain efficiency
- Ensuring automations were based on clean and accurate data

## **Objectives**

- Enable data cleansing processes that could scale with the company
- Ensure data was not compromised and quality remained high
- Facilitate Herefish automations than run smoothly









## The Kyloe solution

Kyloe DataTools ticked all the boxes for HiPo's objectives. This Bullhorn product comes with three modules: DataRules, DataCleaner, and Duplikit.

All three modules can be used together to get data 'Herefish ready' and puts the user in full control of their data updates instead of to relying on a third-party to handle it.

## **Example DataRules**

- Segmentation of contact database create hotlists and apply rules to this hotlist
- Copy values from existing fields into newly created fields
- Mass update open vacancies within a certain timeframe to 'closed'

Where we'd have previously spent hours trying to find a way of rebuilding fields, or manually updating thousands of records, we can now do it as a bulk update within 10 minutes.

That's a huge amount of time that we can invest into other projects and that our consultants can spend on building relationships."

Dan Brazier, Managing Director - HiPo





